

TENDER DATA

Project title:	Appointment of a service provider to Supply, Implement, Integrate, Train and Support an operational support system (OSS) and Information Technology Service Management (ITSM) system for Broadband and ICT Services for five years.
Bid no:	SENT/002/2025-26

1. BACKGROUND

Sentech is a state-owned company and is the largest broadcasting signal distributor in South Africa. Sentech is a licensed Electronic Communications Network Service provider in South Africa. It currently operates many telecommunication networks for Satellite, Television, Radio, Internet and more. As such, Sentech is a global enabler of broadcasting and digital content delivery.

SENTECH requires a service provider to supply, implement, integrate, train and support an operational support system (OSS) and Information Technology Service Management (ITSM) to manage and support its broadband networks and ICT services. The system must comply with best practice standards and frameworks for OSS/BSS interoperability, and the workflow of the applications must align with eTOM, TAM, and ITIL. The scope includes integrating existing SENTECH network elements, element managers and network management systems to avoid duplication of resources and streamline network management. The system must comply with TMF's Open Digital Architecture (ODA) and Open API standards to ensure interoperability and simplify and reduce integration costs. SENTECH has its private cloud platform to enable system hosting if required.

2. SUBMISSION OF BIDS and CLOSING

- 2.1 This Bid closes on the date and time stipulated on the Notice and Invitation to Bid (SBD1). Bids can be submitted electronically via the eTender Portal and/or by hand to the tender box at Sentech Offices, Octave Road, Radiokop Ext 3, Honeydew, Johannesburg.
- Bidders that opt to deposit their bid documents in the tender box must do so on or before the closing date and time, during working hours only (08:30-15:30). No late submissions will be accepted.
 - Bidders who opt to submit via the Sentech eTender Portal ("the eTender Portal") are advised that the eTender Portal has a files size limit of 30MB. Bidders must upload their tender documents timeously. The eTender Portal is available 24hrs a day. No late submissions will be accepted.
 - It is incumbent on the bidder to ensure that their bids are submitted timeously via the selected method before the closing date and time. Sentech will not take any responsibility of any incomplete submissions or late tenders, for any reason whatsoever.
 - Telegraphic, telephonic, telex, facsimile, e-mail and late Bids will not be accepted.
- 2.2 This is a two-envelope system for Bid Evaluation. Bidders must submit their proposal and all supporting documentation in a sealed envelope, clearly marked as follows:
- For manual submissions, Envelope One must consist of "Original Technical Proposal together with a soft copy in PDF format of an electronic medium e.g. USB etc. The soft copy will consist of a single PDF document containing the complete response. The envelope must contain all information and documents relating to the Bid. (Refer to list of returnable documents).
 - No Financial Information must be included in Envelope One.
 - Envelope Two "Original Financial Proposal" (Contract Date and Pricing schedule/schedule of rates as applicable) together with 1 copy of "Financial Proposal" together with a soft copy in PDF format of an electronic medium e.g. Compact Disk (CD), USB etc. The soft copy will consist of a single PDF document containing the complete Financial Proposal.
 - Bidders are required to place the sealed Envelope One together with the sealed Envelope Two into one sealed envelope or container. The sealed envelope or container must be marked with the following information:

For Attention:

- HEAD OF SUPPLY CHAIN MANAGEMENT
 - BID REFERENCE NO: ##
 - TECHNICAL AND FINANCIAL PROPOSALS
 - INSERT CLOSING DATE AND TIME
 - BIDDER'S NAME AND ADDRESS
- e) Bidders that combine their Technical Proposal with the Financial Proposal (or any financial information) will be automatically disqualified and not be evaluated further.
- f) The financial proposal will only be opened and evaluated should the technical proposal be found to be responsive, being that the technical proposal has met the minimum technical evaluation criteria that are set out in the Bid Documents.
- g) The Bidders shall insert a table of contents and bind (ring bind or similar method) the proposal documents and verify the page numbers, as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.
- h) Bidders are required to complete and sign all the returnable documentation (refer to list of returnable documents) and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.
- i) Late submissions will not be considered.
- j) For online submissions via the e-Tender portal, submission requirements are directed by the system. Bidders must follow instructions in the Bidder's manual.

3. SIGN AND INITIAL

Bidders are required to complete and sign the Bid Forms where required and initial the bottom of all pages, drawings and brochures which are included in the submission as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Both original signatures and electronic signatures will be accepted.

4. COMPLETION OF BID DOCUMENTS

Bidders must ensure that they complete all sections of the Bid Documents as per the requirements in the Bid.

Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.

5. BID VALIDITY

This Bid shall remain valid for a period of 90 days only. An extension of the Bid validity, if justified in exceptional circumstances, shall be requested in writing from all Bidders before the expiration of the 90-day period.

6. COSTS OF PREPARING THE BID SUBMISSION

Bidders shall bare all costs associated with the preparation and submission of the proposals. Sentech shall under no circumstances be held responsible or liable for any costs incurred during the bidding process.

7. ADMINISTRATIVE RESPONSIVENESS CRITERIA

Bidders are required to ensure that they meet all the Administrative Responsiveness Criteria.

8. BBBEE CODES AT SENTECH

Sentech complies with the codes of good practice as prescribed by the DTI, to advance Broad Based Black Economic Empowerment.

9. SUBCONTRACTING AS A CONDITION OF BID

The successful Bidder must subcontract a minimum of _____ % of the value of the contract to _____ (specify the designated group targeted).

10. TRANSFORMATION PLAN

A transformation plan is a record of activities an entity intends to undertake to improve its BBBEE Level through Ownership, Management and Control; Skills Development; Enterprise and Supplier Development and Socio-Economic Development.

Sentech reserves the right to request a BBBEE transformation plan with clearly defined timelines and milestones if the recommended Bidder does not meet Sentech's transformation goals. These milestones must be achieved over the term of the contract. This transformation plan must be submitted within 10 working days from the written request, failing which Sentech reserves the right to withdraw its appointment of the preferred recommended Bidder.

11. LOCAL PRODUCTION AND CONTENT

In the case of designated sectors, where in the award of Bids, local production and content is of critical importance, such Bids will contain a specific bidding condition that only locally produced goods, services or works or locally manufactured goods, with a stipulated minimum threshold for local production and content will be considered.

Does this requirement fall under any designated sector as prescribed by the DTI?	Yes	No
If yes, specify the sector		
Specify minimum threshold applicable		

*Bidders must fill in the SBD6.2 for Local Content and Production

12. EVALUATION CRITERIA

The evaluation criteria are stipulated in 18 below. It is the Bidder's responsibility to ensure that it has responded to the evaluation criteria. Failure to meet the evaluation criteria will result in the Bidder not being evaluated further. Bidders must ensure that they have included all supporting documentation required to support their response to the Bid.

13. OBJECTIVE CRITERIA

Sentech reserves the right not to consider proposals from Bidders who are currently involved in litigation with Sentech. Sentech further reserves the right not to award this tender to any Bidder based on the proven poor record of accomplishment of the Bidder in previous projects with Sentech. Furthermore, bidders who are blacklisted or have committed any acts of fraud and/or misrepresentation of facts e.g. tax compliance, BBBEE, company financials, etc. will be eliminated from the Bid.

14. AWARD OF BID/S

Sentech may appoint one or more suppliers, in whole or in part, or not appoint any supplier/s at all, and/or cancel the Bid in its entirety, at Sentech's sole and exclusive discretion, in order to satisfy various needs which may be identified, and to manage certain risks associated with the supply of goods or services specified in respect of the Bid.

15. ALTERNATIVE/SUBSTITUTE PRODUCTS

In the case of contracts and/or panels, Sentech shall be entitled to consider and accommodate product upgrades during the tenure of the contract and/or panel. Bidders are required to bring all such developments to the attention of Sentech for approval.

16. BRIEFING SESSION

Should there be a compulsory briefing session for this Bid, Bidders must ensure that they attend the briefing session and sign the attendance register, as non-attendance or failure to sign the attendance register will automatically disqualify a Bidder from submitting a proposal for this Bid.

All questions raised by Bidders post the briefing session will be consolidated and shared with all Bidders at least seven (7) calendar days prior to closing.

17. CLARIFICATION

Enquiries related to Bid documents may be addressed to the Bid Administrator and Supply Chain Official as stated in SBD 1 Notice and Invitation to Bid.

18. BID EVALUATION METHOD

This Bid will be evaluated as described in the table below.

A 80/20 system will be followed for Technical and Price offer	1. Stage 1 – Administrative Responsiveness Evaluation All the Technical Proposals will be evaluated against the Administrative responsiveness requirements set out in the list of returnable documents. 2. Stage 2 – Mandatory Technical Evaluation All Proposals that qualify based on the administrative responsiveness requirements will be evaluated against the Mandatory Technical Evaluation. The mandatory technical evaluation consists of the following phases: 2.1. Service Provider experience and system compliance All Proposals will be evaluated against this first stage within mandatory technical requirements. Bidders who fail to meet all the requirements in this first phase will not be evaluated further. 2.2. Mandatory system functional features All proposals that qualify from the service provider and system compliance phase will be evaluated against system functional features, which are part of the mandatory technical criteria. Bidders who fail to meet all the system functional features which are compulsory for this system will not be evaluated further. 2.3. Mandatory system technical features All proposals that qualify from the mandatory system functional features phase will be evaluated against system technical features, which are part of the mandatory technical criteria. Bidders who fail to meet all the system technical features which are compulsory for this system will not be evaluated further. 2.4. System Demonstration and Risk Assessment All proposals that qualify from the mandatory system technical features phase will be evaluated on the live system demonstration, showing their capabilities to meet requirements, and this phase is also part of the mandatory technical criteria. The evaluation committee reserves the right to conduct a risk assessment on all bidders to establish and assess capacity and risk level to SENTECH if a bidder is to be appointed to deliver services. 3. Stage 3 – Price and Preference Financial Proposals for Qualifying Bidders will be opened and evaluated if they meet all mandatory requirements. Bidders' financial offers and BEE certificates will be ranked according to price and preference points, from the highest number of points to the lowest.
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19. ADMINISTRATIVE RESPONSIVENESS REQUIREMENTS

To be administratively responsive, Bidders must ensure that they meet all the below mentioned criteria. Bidders that do not meet all the below mentioned criteria may not qualify to be awarded the Bid. Sentech reserves its rights in respect of the below criteria.

- Complete and return all documentation stipulated in the LIST OF RETURNABLE DOCUMENTS.
- All correspondence must be in English.

- Bidders must fill in all sections of this document (where applicable).
- **BLACK INK** must be used when completing the Bid documents.
- Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.
- All corrections must be initialled. The use of corrective fluid is strictly prohibited.
- Bidders are required to fill in and sign the Bid Forms and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.
- Bidders must complete an attendance register at each compulsory site meeting attended.
- Appointment of a Bidder will be subject to signing, declaration and submission of SBD 1, 3.1, 3.2, 3.3, 4, 5, 6.1, 6.2 8, and 9 depending on applicability.
- Complete and sign the Contract Data.
- Should this be a 2 envelope or 2 stage system, Bidders **MUST** separate the technical proposal from their financial proposal. The technical and financial proposals must be placed in two separate sealed envelopes.

20. AUTOMATIC DISQUALIFICATION

Sentech reserves the right to automatically disqualify Bidders from being awarded this Bid. The following will lead to automatic disqualification:

- Failure to submit a financial proposal, if required.
- The Bidder is or has been involved in any act of corruption or fraud or bribery or collusion or attempt to influence any employee of Sentech to award this Bid or any other Bid to it.

21. TECHNICAL RESPONSIVENESS COMPLIANCE

The Mandatory Technical Evaluation will encompass the evaluation of:

- Service provider experience and system compliance
- System Functional Features
- System Technical Features
- System Demonstration and Risk Assessment

22. TECHNICAL EVALUATION CRITERIA

22.1 Service provider experience and system compliance

The follow in criteria are mandatory to ALL BIDDERS:

Bidder experience and OSS compliance	Attach evidence	Provide reference page number in your proposal
The OSS platform must have been implemented for at least three customers.	Provide a list of three previous projects rolling out the system for a communication service provider.	
The local bidder and/or consortium, joint venture, or partnership must have deployed the OSS platform to at least one customer and provide a contactable reference letter.	A minimum of one reference letter from a customer who is a communication service provider on a customer letterhead. In the case of a consortium, joint venture, or partnership, a signed letter of confirmation from an authorised representative/s and agreements of the entities forming the bid.	
Confirm that the system complies with the Telecommunication Management Forum (TMF) Next Generation Operational Support Systems (NGOSS) architecture framework to manage next-generation networks like 5G, cloud infrastructure, virtualisation and software-defined networks (SDN).	Indicate through Yes or No if your platform is aligned to TMF's next-generation operational support systems (NGOSS) and Open Digital Architecture.	
The proposed OSS platform must demonstrate compatibility with and adaptability to AI Ops principles and practices.	Bidders must provide evidence that the solution has embedded AI through relevant case studies and solution data sheet.	
Local, South Africa-based support office.	Confirmation of local office address on an official company letterhead	

NOTE: Bidders that do not comply with all the above criteria will not be evaluated further.

22.2 Technical Criteria

The system must comply with the Telecommunication Management Forum (TMF) Next Generation Operational Support Systems (NGOSS) and Open Digital Architecture framework to manage next-generation networks like 5G, cloud infrastructure, virtualisation and software-defined networks (SDN). The processes and relationship between applications for the system (OSS) must comply with the Telecommunication Applications Map (TAM).

Mandatory System features

The following also forms part of the mandatory criteria. **Each section and all sub-sections must be met to qualify.**

The detailed functional requirements for the system are provided in Annexure A. Service providers must comply with all the functional criteria below for further evaluation. **Any Service Provider that does not comply with any of the functional criteria will not be evaluated further.**

Mandatory System Functional Features			
No.	Requirement	Compliance	Proof
1.	Network Inventory Management		
1.1	Network asset location	Yes / No	Datasheet / Manual
1.2	Network asset tracking	Yes / No	
1.3	Network topology visualisation	Yes / No	
1.4	Network orchestration	Yes / No	
1.5	Capacity management	Yes / No	
1.6	Configuration management	Yes / No	
1.7	Change management	Yes / No	
1.8	Audit trail and reporting	Yes / No	
All bidders not complying with any of the Network Inventory Management requirements will not be evaluated further.			
2.	Service Fulfilment		
2.1	Order Management	Yes / No	Datasheet / Manual
2.2	Service design and creation	Yes / No	
2.3	Service provisioning	Yes / No	
2.4	Service activation	Yes / No	
2.5	Service modification	Yes / No	
2.6	Service deactivation	Yes / No	
2.7	NVF Management	Yes / No	
2.8	SDN Management	Yes / No	
2.9	Automation and self-organising networks	Yes / No	
2.10	Analytics and Reporting	Yes / No	
All bidders not complying with any of the Service Fulfilment requirements will not be evaluated further.			
3.	Workforce Management		
3.1	Work order management	Yes / No	Datasheet / Manual
3.2	Field teams’ management	Yes / No	
3.3	Resource scheduling and allocation	Yes / No	
3.4	Communication portal	Yes / No	

3.5	Knowledge management and collaboration	Yes / No	
3.6	Workforce cost management	Yes / No	
3.7	Workforce capacity management	Yes / No	
All bidders not complying with any of the Workforce Management requirements will not be evaluated further.			
4.	Service Assurance		
4.1	Network monitoring	Yes / No	Datasheet / Manual
4.2	Fault management	Yes / No	
4.3	Performance management	Yes / No	
4.4	Incident management	Yes / No	
4.5	Service quality management	Yes / No	
4.6	Integration and interoperability	Yes / No	
4.7	Security management	Yes / No	
All bidders not complying with any of the Service Assurance requirements will not be evaluated further.			
5.	Trouble Ticketing		
5.1	Ticket creation	Yes / No	Datasheet / Manual
5.2	Ticket categorisation	Yes / No	
5.3	Ticket classification	Yes / No	
5.4	Ticket assignment	Yes / No	
5.5	Ticket escalation	Yes / No	
5.6	SLA management	Yes / No	
5.7	Network monitoring	Yes / No	
5.8	Integration with CRM and billing	Yes / No	
5.9	Analytics and reporting	Yes / No	
All bidders not complying with any of the Trouble Ticketing requirements will not be evaluated further.			
6.	IT Service Management		
6.1	Service request management	Yes / No	Datasheet / Manual
6.2	Configuration management database	Yes / No	
6.3	Incident management	Yes / No	
6.4	Problem management	Yes / No	
6.5	Change management	Yes / No	
6.6	Service level management	Yes / No	
6.7	Knowledge management	Yes / No	
6.8	Release and deployment management	Yes / No	
6.9	Asset management	Yes / No	

6.10	Service automation and orchestration	Yes / No
6.11	User interfaces	Yes / No
6.12	Analytics and Reporting	Yes / No
6.13	Integration	Yes / No
6.14	Security and Compliance	Yes / No
6.15	Backup and disaster recovery	Yes / No
All bidders not complying with any of the Trouble Ticketing requirements will not be evaluated further.		

Table 1: Functional Criteria

22.3. Mandatory system technical features

Service providers must comply with all the technical requirements below for further evaluation. Any Service Provider that does not comply with any of the functional criteria will not be evaluated further. Each section and all sub-sections must be met to qualify.

Mandatory system technical features				
No.	Title	Description	Compliance	Proof
1	Integration	Integrates with existing applications (Annex C), data sources and technologies—Auto-discovery of new network elements.	Yes / No	Datasheet / Manual
2	Interoperability	work seamlessly with other systems, element managers, business systems and third-party applications, and adhere to open standards, Open APIs and communication protocol	Yes / No	
3	Scalability	ability to handle growing volumes of data, users, services and networks without performance degradation. Horizontal and vertical scalability	Yes / No	
4	Performance	Support real-time processing of data without performance degradation. Low latency.	Yes / No	
5	Reliability	fault tolerance, redundancy and robust error handling to ensure continuous operation	Yes / No	
6	Security	protect sensitive information, secure communication channels, and use authentication and access control mechanisms. Prevent unauthorised access, data breaches and network attacks.	Yes / No	
7	Maintainability	easy to maintain with well-structured code, modular architecture, and tools for system updates, patches and updates without disrupting operations. Low code no code platform.	Yes / No	
8	Southbound integration	seamless integration with element managers, network management systems, network equipment and probes using open protocols and APIs.	Yes / No	
9	Northbound integration	support open and standard APIs to facilitate communication with BSS and enterprise applications. Ensure real-time data exchange and proper data synchronisation.	Yes / No	

10	Customisation	A modular system which allows customisation of components without affecting the entire system. Support for third-party plugins	Yes / No	
11	Service Level Agreement	Bidder must provide an SLA for first, second, and third-level support, ensuring timely resolution and escalation protocols aligned with industry best practices.	Yes / No	
All bidders not complying with any of these technical requirements will not be evaluated further.				

22.4. System capabilities demonstration

The following also forms part of the mandatory criteria.

Bidders will be required to demonstrate system capabilities to meet mandatory functional requirements with use cases in line with the communication service provider requirement. The shortlisted bidders will also have to demonstrate the following on the platform including AI capabilities. **Each section and all sub-sections must be met to qualify**

System Capability Demonstration			
No.	Requirement	Compliance	Proof
1.	Network Inventory Management		
1.1	Network asset location	Yes / No	Live demonstration of capabilities
1.2	Network asset tracking	Yes / No	
1.3	Network topology visualisation	Yes / No	
1.4	Network orchestration	Yes / No	
1.5	Capacity management	Yes / No	
1.6	Configuration management	Yes / No	
1.7	Change management	Yes / No	
1.8	Audit trail and reporting	Yes / No	
1.9	Generative AI for network operations	Yes/No	
2.	Service Fulfilment		
2.1	Order Management	Yes / No	Live demonstration of capabilities
2.2	Service design and creation	Yes / No	
2.3	Service provisioning	Yes / No	
2.4	Service activation	Yes / No	
2.5	Service modification	Yes / No	
2.6	Service deactivation	Yes / No	
2.7	NVF Management	Yes / No	
2.8	SDN Management	Yes / No	
2.9	Automation and self-organising networks	Yes / No	
2.10	Analytics and Reporting	Yes / No	
3.	Workforce Management		
3.1	Work order management	Yes / No	Live demonstration of capabilities
3.2	Field teams' management	Yes / No	
3.3	Resource scheduling and allocation	Yes / No	
3.4	Communication portal	Yes / No	
3.5	Knowledge management and collaboration	Yes / No	
3.6	Workforce cost management	Yes / No	

3.7	Workforce capacity management	Yes / No	
4.	Service Assurance		
4.1	Network monitoring	Yes / No	Live demonstration of capabilities
4.2	Fault management	Yes / No	
4.3	Performance management	Yes / No	
4.4	Incident management	Yes / No	
4.5	Service quality management	Yes / No	
4.6	Integration and interoperability	Yes / No	
4.7	Security management	Yes / No	
5.	Trouble Ticketing		
5.1	Ticket creation	Yes / No	Live demonstration of capabilities
5.2	Ticket categorisation	Yes / No	
5.3	Ticket classification	Yes / No	
5.4	Ticket assignment	Yes / No	
5.5	Ticket escalation	Yes / No	
5.6	SLA management	Yes / No	
5.7	Network monitoring	Yes / No	
5.8	Integration with CRM and billing	Yes / No	
5.9	Analytics and Reporting	Yes / No	
6.	IT Service Management		
6.1	Service request management	Yes / No	Live demonstration of capabilities
6.2	Configuration management database	Yes / No	
6.3	Incident management	Yes / No	
6.4	Problem management	Yes / No	
6.5	Change management	Yes / No	
6.6	Service level management	Yes / No	
6.7	Knowledge management	Yes / No	
6.8	Release and deployment management	Yes / No	
6.9	Asset management	Yes / No	
6.10	Service automation and orchestration	Yes / No	
6.11	User interfaces	Yes / No	
6.12	Analytics and Reporting	Yes / No	
6.13	Integration	Yes / No	
6.14	Security and Compliance	Yes / No	
6.15	Backup and disaster recovery	Yes / No	
All bidders who do not comply with all these demonstration requirements will not be evaluated further.			

23. Risk assessment

All bids that pass the technical evaluation in 22 will undergo a risk assessment based on the following framework:

Criteria	Comments
Dishonesty in information presented	
Any additional information received from past references	

Financially and operational sustainability of the Bidder	
Geopolitics	

NB: Sentech may disqualify Bidders based on the outcome of the risk assessment.

24. Evaluation of Price and Preference

This Bid will be evaluated on a points system based on weighted average score for Price and Preference as per Preferential Procurement Framework Act of 2000 (Act 5 of 2000). Accordingly, either the 80/20 or 90/10 preference point system will apply and the highest acceptable Bid will be used to determine the applicable preference point system.

25. Preference Point allocation – 80/20 or 90/10

Price / Preference	Weighting (80/20)	Weighting (90/10)
Preference:	20	10
Price:	80	90
Total must equal:	100	100

Sentech will award preference points according to the following table:

Goal	Points (80/20)	Points (90/10)	Evidence required
Historically disadvantaged by unfair discrimination on the basis of Race	10	5	A valid BBBEE Certificate showing at least 51% black ownership
	5	3	A valid BBBEE Certificate showing at least 25.1 – 50% black ownership
	3	2	Black owned company showing at least 5 – 25% black ownership
	0	0	Below 5%
Historically disadvantaged by unfair discrimination on the basis of Gender (women)	8	4	A valid BBBEE Certificate showing at least 51% women ownership
	4	2	A valid BBBEE Certificate showing at least 25.1 – 50% women ownership
	2	1	A valid BBBEE Certificate showing at least 5-25% women ownership
	0	0	A valid BBBEE Certificate showing at less than 5% women ownership
Historically disadvantaged by unfair discrimination on the basis of disability	2	1	A doctor's note confirming disability or confirmation of disability from the Department of labour (EEA1 form) or equivalent
Total Points	20	10	

26. Price Calculation 80/20

The following formula will be used to calculate the points for price.

$$P_s = 80 \left[\frac{1 - (P_t - P_{min})}{P_{min}} \right]$$

Where:

Ps = Points scored for price of bid under consideration
 Pt = Rand value of bid under consideration
 Pmin = Rand value of lowest acceptable bid

27. Price Calculation 90/10

The following formula will be used to calculate the points for price.

$$Ps = 90 \left[\frac{1 - (Pt - Pmin)}{Pmin} \right]$$

Where:

Ps = Points scored for price of bid under consideration
 Pt = Rand value of bid under consideration
 Pmin = Rand value of lowest acceptable bid

28. Declaration of Authority

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise, confirms that the contents of this Bid Data is understood and all requirements will be adhered to.

Name of Bidder	Signature	Date	Designation

TABLE 1: REFERENCES

Please complete the customer reference table and relevant Contact telephone number and attach reference letters.

Customer		Service Provided	Contact Person	Contact no.	tel.	Contractual commencement date	Contractual completion date
1							
2							
3							
4							

5						
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Name of Tenderer	Signature	Date